



**Requirements to apply for a  
RHINO EQUIPMENT®  
Dealership**

If you want to be a RHINO EQUIPMENT dealer, you must define yours and your company's logistic and economic capacity, as well as your purposes as a RHINO dealer: you can choose between being a full equipment line dealer and/or a hydraulic hammers dealer, according to what better meets your goals.

In order to become a Full Line or any other RHINO EQUIPMENT® dealer in your area, you have to meet the minimum requirements in the financial and the organizational areas, defined by:

**Economic  
Capacity**

- Being able to invest in a variety of machines as a first order.
- Having parts in stock according to what was bought.
- Economic capacity to invest on national and international marketing and publicity.

**Logistic  
Capacity**

- A service department to immediately assist customers, conduct inspections, do maintenance and warranties.
- Areas for maintenance and repairs of machines.
- Having a warehouse for spare parts and a warranty department to assist customers promptly.
- Exhibition areas and ShowRooms for stock machinery.
- Participation in national and international fairs and events.
- Having a well structured commercial department that promotes and positions the brand.

In order to become a RHINO EQUIPMENT® hydraulic Hammers Line dealer in your area, you have to meet the minimum requirements in the financial and the organizational areas, defined by:

**Economic  
Capacity**

- A minimum invest of a Hammers per machinery class of equipment.
- Stock capacity for spare parts according the Hammers purchase.
- Economic capacity to invest on regional and international marketing and publicity.

**Logistic  
Capacity**

- Invest a minimum of one Hammer per machinery class of equipment.
- Stock capacity for spare parts according to the hammers purchased.